



# 2012 Membership Application Atlantic Chapter

Manufacturers join through HPBA.

PO Box 5422  
Huntsville, Ontario P1H 2K8  
hpbac@bellnet.ca www.hpbacanada.org  
Phone 705-788-2221 or 1-800-792-5284  
Fax 705-788-0255

Company \_\_\_\_\_

Contact \_\_\_\_\_

Address \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_

Website \_\_\_\_\_

How would you prefer to receive  Email  
communication from HPBAC?  Fax  
Please add additional contacts  Mail  
on the back of this form

## Step 1 - Select Membership Category and Dues Level

Please refer to chart below to select your membership category and dues level based on type of business and annual Canadian hearth, patio and barbecue sales. If you do not meet all criteria within a category please select next highest level. For categories other than Individual/Service, if you do business in more than one category, please select the category in which the majority of your business falls.

### Membership Categories

**Individual/Service Register for 1 free EXPO Badge**

Less than \$100K -  Single Payment **\$269.00**  Quarterly **\$71.00 x 4**  
Individuals and companies engaged in providing mechanical services relating to hearth, patio or barbecue related products with no more than 2 people working in the business and less than \$100,000 in sales. Retailers do not qualify.

**Retailers Register for up to 5 free EXPO Badges**

Less than \$1 million  Single Payment **\$399.00**  Quarterly **\$105.00 x 4**  
Over \$1 million  Single Payment **\$549.00**  Quarterly **\$145.00 x 4**  
Any business engaged in the sale to consumers of hearth, patio or barbecue related products. Retailers with more than one location must join at the higher dues level.

**Distributors Register for up to 8 free EXPO Badges**

Less than \$2 million  Single Payment **\$1,199.00**  Quarterly **\$315.00 x 4**  
Over \$2 million  Single Payment **\$1,919.00**  Quarterly **\$504.00 x 4**  
Companies engaged in the wholesale distribution to dealers or builders or other channels of distribution of hearth, patio or barbecue related products.

**Manufacturer's Reps**  Single Payment **\$549.00**  Quarterly **\$145.00 x 4**

Companies or individuals, who are not employees of a manufacturer, engaged in providing independent sales representation for manufacturers of hearth, patio or barbecue related products.

**Associates Register for up to 5 free EXPO Badges**

Single Payment **\$399.00**  Quarterly **\$105.00 x 4**  
Companies having a commercial interest in the hearth, patio or barbecue products industries, including, but not limited to, gas utilities, publications, testing, laboratories, insurers, insurance agents, financial institutions, business systems providers, advertising agencies, public relations firms, etc.

**Additional Locations Register for 1 free EXPO Badges**

Single Payment **\$149.00**  Quarterly **\$39.00 x 4**  
Any Retailer or Distributor with more than one location under the same ownership structure may add these locations as members for the stated fee to receive all membership benefits.

**Mystery Shopping**  One Mystery Shop \$60  Non-Member \$150/  
**Optional**  Each add'l Shop or store \$55

## Step 2 - Calculate Total

Membership Dues \_\_\_\_\_

Mystery Shopping \_\_\_\_\_

GST/HST \_\_\_\_\_

**Total** \_\_\_\_\_

## Step 3 - Method of Payment

- Cheque  MasterCard  
 Email  American Express  
 Visa

**Cheque** Please forward one copy of invoice with your cheque, payable to:  
HPBAC, PO Box 5422  
Huntsville, ON P1H 2K8

**Credit Card** Fax completed form to  
705-788-0255

**Email** to [accounting@hpbacanada.org](mailto:accounting@hpbacanada.org)

Card No. \_\_\_\_\_ / Exp \_\_\_\_\_

Cardholder Name \_\_\_\_\_ Cardholder Signature \_\_\_\_\_

**\* Quarterly Payments by Credit Card Only**

## Multi-Location Members

The following locations are listed as additional locations, and will receive full benefits if \$149 each dues are remitted:

\_\_\_\_\_

See reverse for important additional information and for Conditions of Eligibility for Membership.



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**Please verify Contact Information.**

**Additional email addresses to receive HPBAC Voice and other HPBAC communications - please note our service cannot deliver to general mailboxes such as info@, sales@, mail@ or general@**

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**Employees - please help us to determine the size of the hearth, patio and barbecue industry in Canada by providing the following information. This information will be used in our Government Affairs efforts.**

Full time  Part time

By remitting your payment, you are also indicating that you have read and agree with the following:

CONDITION OF ELIGIBILITY FOR MEMBERSHIP AND AGREEMENT TO ABIDE BY THE BYLAWS, DUES, AND MEMBERSHIP POLICIES OF HPBA. As a result of paying annual membership dues to Hearth, Patio & Barbecue Association (HPBA) and/or any association affiliated with the HPBA, I certify that we have selected the appropriate membership category, have paid the appropriate level of annual dues for this company, and upon request will provide verification of sales and/or a notarized letter attesting to membership classification and dues category for this company. This company agrees to fully abide by all HPBA membership policies and practices including, but not limited to, all HPBA policies and practices regarding exhibiting at, participating in, and attending HPBA's annual Hearth & Home EXPO, including the following:

- Events in the nature of an exhibition of products, other than in an EXPO exhibit booth, whether hosted by a vendor or by a retailing entity or by a distributor customer of hearth products, are prohibited at any time during the days of the EXPO education and exhibition.
- EXPO exhibitors may not have products on display at events attended by their dealers, other than in an EXPO exhibit booth, unless they obtain a variance from HPBA's EXPO Committee for a very narrow purpose.
- Manufacturers or other vendors who are not exhibiting at the EXPO also agree that they will not host events as set forth above at any time during the days of the EXPO education and exhibition.