

# HPBA of Canada Non-Manufacturer Membership Application

## Step One – Category of Membership

Companies must join HPBAC in the membership category that represents the largest proportion of their business.

- Retailer       Single Location  
                             Multi-Location\*
- Distributor    Single Location  
                             Multi-Location\*
- Manufacturer's Representative
- Installing Distributor/One Stepper
- Independent / Service
- Associate / Non-Profit
- Other (ie. Utility) \_\_\_\_\_

\* please attach list of locations, incl. contact information, email addresses – all locations receive member benefits

## Step Two – Contact Details

\_\_\_\_\_  
Company

\_\_\_\_\_  
Contact Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Mailing Address

\_\_\_\_\_  
City                  Prov    Postal Code

\_\_\_\_\_  
Street Address

\_\_\_\_\_  
City                  Prov    Postal Code

\_\_\_\_\_  
Phone                  Fax

\_\_\_\_\_  
Email

\_\_\_\_\_  
Company Website

**Save 15% on 2008 and 2009 dues if you pay now for a two year membership.**

**Now available – Quarterly Payment Plan**

## Step Three - Dues Calculation

- First level dues (\$275) is for Independent membership category only
- Distributors must join at 4th level (\$885) or higher
- Multi-Location Retailers and Manufacturers Representatives must join at 3rd level (\$380) or higher

Canadian Hearth, Patio BBQ Sales Volume	1 Year Dues	Quarterly Payment	2 Year Dues	Quarterly EXPO & Payment	Passes
<input type="checkbox"/> < \$100,000	\$155	\$40.71	n/a	n/a	1
<input type="checkbox"/> \$100K to \$1million	\$275	\$72.22	\$480	\$126.06	5
<input type="checkbox"/> \$1 to \$2 million	\$380	\$99.80	\$645	\$169.39	5
<input type="checkbox"/> \$2 to \$5 million	\$885	\$232.42	\$1,505	\$395.29	8
<input type="checkbox"/> \$5 to \$10 million	\$1,455	\$382.12	\$2,475	\$649.99	8
<input type="checkbox"/> > \$10 million	\$2,080	\$546.26	\$3,535	\$928.37	10

Membership Dues or First Payment                  \$ \_\_\_\_\_

## Step Four - 2008 Mystery Shopping (optional)

- One Shop (\$45/per store)
- Select:    February    June    October   \$ \_\_\_\_\_
- Pkg of 3 (\$120 per store)
- February, June and October                  \$ \_\_\_\_\_

**Sub-total** (Membership + Mystery Shopping)                  \$ \_\_\_\_\_

**Plus 6% GST** (14% HST Atlantic)                  \$ \_\_\_\_\_

**Total**                  \$ \_\_\_\_\_

## Method of Payment

- cheque (payable to HPBAC)
- charge to my VISA

\_\_\_\_\_  
VISA Account #

\_\_\_\_\_  
Exp. Date    Signature

Please send your application to:

**Hearth, Patio & Barbecue Association of Canada**  
**PO Box 5422 • Huntsville • Ontario • P1H 2K8**  
1-800-792-5284 • 705-788-2221 • fax 705-788-0255  
hpbac@bellnet.ca ▪ www.hpbacanada.org

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## Hearth, Patio & Barbecue Association of Canada

HPBAC is the voice of the hearth, patio and barbecue industry in Canada, with government, the press and the public. We are Canada's only national industry association with members in all regions of Canada, including Quebec. Members include Retailers, Distributors, Manufacturers, Utilities and other organizations related to the Hearth, Patio and Barbecue markets.

## Are you the best that you can be?

### Be Informed

#### Know your strengths and weaknesses...

- Mystery Shopping – have your store shopped by a professional shopper
- Regular information updates on issues that affect your business
- HPBAC Voice, our e-newsletter
- Hearth & Home and Homes & Cottages subscriptions

### Be Active Locally

#### Local chapters hold regional meetings, training sessions and more...

- Western Chapter – BC and Yukon
- Prairie Chapter – Alberta, Saskatchewan, Manitoba, NWT and Nunavut
- Ontario Chapter - Ontario
- Atlantic Chapter – New Brunswick, Nova Scotia, PEI, Newfoundland

### Be a Leader

- Be part of a strong lobbying group bringing your interests to the table
- Attend EXPO with Free Passes, members of HPBAC can register for free passes to 2008 HPB EXPO in Atlanta, Georgia

### Be Involved

- Special rates on promotion kits and advance information for HPBAC-sponsored projects such as Wood Stove Changeouts and Burn it Smart campaigns

### Be a Professional

- Get access to education and training programs and pay the member rates
- Membership kit includes window stickers and membership certificate
- Includes HPBA and local chapter membership

### Be Competitive

#### Save with Membership Affinity Programs

#### Canada Brokerlink Insurance

Most comprehensive and competitive insurance available. The plan is tailored to your needs. Save money and increase your coverage! This program has been one of our most successful partnerships with many members realizing savings and improved coverage.

#### CitiFinancial Financing

HPBAC has partnered with CitiFinancial to offer a comprehensive Financing Program to our members. Includes a variety of financing options such as deferred payments for up to 12 months.

#### NEBS Perfect Partner

10% first order discount / 5% discount on reorders  
Air Miles Rewards with every purchase

#### PetroCanada SuperPass Card

2.0 cents per litre discount  
5% parts / 20% car wash discounts and more

#### Choice Hotels

10% discount at Choice Hotel chains, including:  
Clarion Inns, Hotels and Suites  
Quality Inns, Hotels, Suites and Resorts  
Comfort Inns, Hotels and Suites  
Sleep Inns, Rodeway Inns and Suites  
MainStay Suites and Econo Lodge

## Be a Member of HPBAC

